

# TECHNOLOGY PERFORMANCE MANAGEMENT **FOR BANKS**

## Maximize Your Vendor Investments



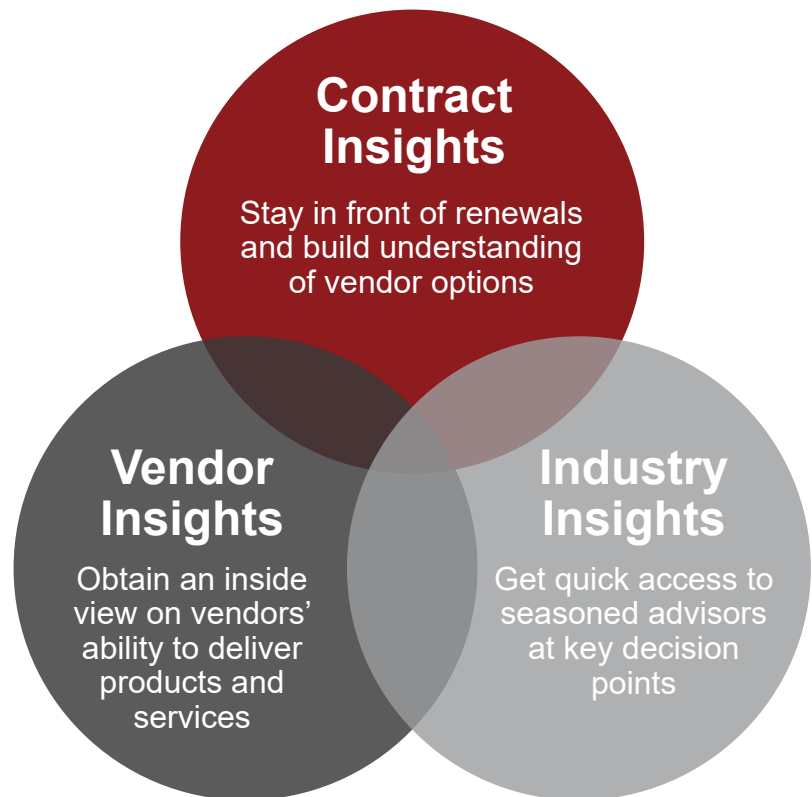
**Given the challenges of the current environment,**  
there is an increased urgency to identify and prioritize opportunities to:

- ◆ Analyze high spend categories to reduce operating costs
- ◆ Protect, where possible, and grow fee income
- ◆ More effectively deploy financial and human capital

Cornerstone Advisors' **Technology Performance Management (TPM)** solution assists banks with optimizing the return on their vendor technology spend.

Glean solution and vendor insights at high-leverage decision points

Benefit from ongoing access to industry advisors and data-based solutions



## Partnering with Cornerstone Advisors

Together, we develop an enterprise road map to guide the negotiation strategy. Team members with expansive subject-matter proficiency will share competitive and marketplace insights to analyze issues and establish a game plan.

As contracts approach their renewal, we serve as the client's single source of truth and advise on the fit of current solutions, while also providing a research-based alternative across categories in core, consumer lending, mortgage, credit, debit, CRM, digital, and more.



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